

# The Ford & Doonan Difference



Turn over to see why not all  
air conditioning suppliers  
are the same...

"Have a Ford & Doonan Day"







# “Making more Australians comfortable”

## Air conditioning companies – what are the differences?

**When selecting the air conditioning company to install the climate control system in your new home, it's easy to focus on the price.** No one likes paying more than you need to. When comparing quotes, they often seem much the same. Same unit, same capacity (in kW), same number of outlets.

What difference can there be? There are plenty! To assist you, Ford & Doonan have prepared the check list below to help compare quotations. Considering the life expectancy of an air conditioner is between 12-15 years, and the fact it is the single largest consumer of electricity in your home, the little things can add up over time. A saving upfront on an inferior air conditioning system can lead to it costing five times more than the initial saving!

**We developed this personalised checklist to help you make the best decision:**

Ducted Air Conditioning Check List	Ford & Doonan	Others
Independently rated #1 best value air conditioning company in Western Australia	<input checked="" type="checkbox"/>	<input type="checkbox"/>
WA's largest and most established air conditioning brand that's been around since 1985	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Supplying the highest quality premium Panasonic inverter equipment with five years warranty	<input checked="" type="checkbox"/>	<input type="checkbox"/>
In house (not contractors) service division with 15 techs for after sales support	<input checked="" type="checkbox"/>	<input type="checkbox"/>
24 Hour/7 days a week tech support	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Australia's largest Panasonic dealer	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Choice of AC controllers and LCD Zone Controllers with proportional air volume control	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Outdoor units wall mounted just above ground level, on galvanised brackets	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Acoustic fire rated return air ductwork	<input checked="" type="checkbox"/>	<input type="checkbox"/>
R1.0 fire rated supply air duct	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Non-leaking fully sealed duct fittings	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Emergency drain tray with its own drain line	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Additional emergency drain alarm system	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Commercial grade high efficiency pleated return air filter	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Suspended ductwork for optimum airflow	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Duct Suspension strap fire rated and fully compliant	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Twin 20mm PVC drain lines	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Authorised, manufacturer trained, warranty agents	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Dedicated project manager/supervisor for all two storey homes	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Full aluminium construction of diffusion (grilles) sidewall type and return air grilles ensuring longevity	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Advanced computer generated heat load calculation undertaken	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Correctly sized air ducts to supply maximum airflow	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Computer generated as built AC drawings	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Verified in-house AC design (not just sent to a supplier)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Nitrogen charged pre-piped refrigeration lines (two stories only)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Customised Operating manual with QR coded links to 'how to videos'	<input checked="" type="checkbox"/>	<input type="checkbox"/>
All installations undertaken to the 35 page F&D specification manual and strictly inspected	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Safety Systems with all installers fully trained and safety inducted, and all work completed to work safe standards	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Licensed electricians and refrigeration techs	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Fully commissioned with full test run completed prior to handover	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Showrooms north and south of the river to "test drive" your new system and customise it	<input checked="" type="checkbox"/>	<input type="checkbox"/>

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**FORD & DOONAN**  
Air Conditioning Systems